

# Progressive Procurement

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# Background

- [Sheffield City Partnership](#) and [Sheffield City Region Vision Prospectus](#) set out a vision for a more inclusive economy
- SCP developing **Inclusive Growth Framework** for the city
- Building on Ted Howard discussion around **Anchor institutions**
- **Procurement** key part of this framework with anchor institutions having a vital role to play
- **Progressive Procurement Group** formed July last year, made-up of Heads of Procurement from key anchors

# National Context

- Increasingly recognised by policy makers that centralised nature of social and economic policy has contributed to the failure of growth to result in shared prosperity
- Government launched the **Public Services (Social Value) Act 2012** - all public sector commissioning to factor in economic, social and environmental well-being in connection with public services contracts.
- Emerging national trend to see how progressive procurement can be adopted by anchor institutions to support a more inclusive economy

# Local Context

- SCR Vision Prospectus '*Better Together*' - “more outward looking, but in doing so, must seek to maximise the local impact of investment.....SCR needs to keep more of the overall value of what it spends”
- Local commitment and activity including SCC Ethical Procurement Policy, 'Our Cow Molly' at University of Sheffield, work on local and sustainable sourcing in catering contracts at STH...and many more



# Progressive Procurement Partnership

- Procurement professionals from anchor institutions to explore potential for greater collaboration and partnership activity in this area – more targeted impact from procurement activity.
- Contributors to the partnership now include: Sheffield Teaching Hospitals, Sheffield Hallam University, Sheffield University, Sheffield City Council, Sheffield College, South Yorkshire Housing, Voluntary Action Sheffield, Sheffield Chamber of Commerce, Sheffield City Region
- Interest from national government, CLES, JRF....

**Sheffield  
Hallam  
University**



**NHS**  
Sheffield Teaching Hospitals  
NHS Foundation Trust

**SYHA**  
South Yorkshire  
Housing Association



The  
University  
Of  
Sheffield.



# Progressive Procurement: Aims

Focus on encouraging local spend (Sheffield £) on goods and services and embedding wider value in procurement protocols. To do this:

- **Developing a shared framework:** adoption of a consistent framework which establishes a shared procurement protocol to capture 'value' and maximise social and economic benefit
- **Engaging with local businesses:** clearer, more consistent and where possible city wide guidance for terms with local suppliers
- More effective, targeted and collective engagement with key local business sectors
- **Collaboration:** more collaboration across partner organisations to bring mutual benefit in terms of cost, effectiveness and wider organisational aims

# Activity and achievements

- Building relationships and collaboration
- Developing our shared understanding of the aims and potential outcomes/benefits – including presentations from CLES and SCC
- Gaining national profile and interest
- Working to maintain institutional buy-in
- Initial data analysis and preparation for further work - including input from Grant Thornton
- Identification of some initial sectors to focus on as potential ‘worked examples’.

# Next Steps

- **Developing the Framework**
  - Explore and share partner approaches and work to develop and agree a shared position
  - Review current progressive procurement activity
  - Analyse spend data across anchor institutions to determine 'size of the prize'
- **Engaging with local businesses**
  - Gain a greater understanding of what Sheffield 'does'
- **Collaboration**
  - Seek opportunities for mutual benefit, considering opportunities for joint procurement e.g. catering
  - Seek to collaborate in areas where wider value can be contributed e.g. catering and the wider food economy, skills, food poverty, sustainability)

# Tasks & Resources

- Establishing the necessary protocols and agreements for data sharing and non-disclosure

(1 week)

- Undertaking deep-dive review and analysis of the data

(3-6 months)

- Developing the review of activity and Progressive Procurement Framework

(to be determined)

# Challenges:

Keen to take a whole-city anchor institution approach to this

**But** this is a challenging thing to do. We will need:

- Commitment at the right levels and engagement across the sectors
- Resources and capacity
- To take a multi-layered and flexible – shared aims and outcomes but not a single approach for all institutions as we all buy different things

# Questions for Board

- How do we embed this progressive procurement approach at all levels and across all sectors? Commissioners? Directors of Finance? Local business?
- Do we have the right people engaged in this work?
- Do we have commitment and resource in place to take forward the tasks?
- What and who should we be capturing in our review of progressive procurement in Sheffield?
- How should this fit into our wider ‘anchor institutions’ ambitions?